2012 AT A GLANCE

What we do
We believe that “Every Child Deserves a Place to Call Home,” and fulfill this mission by:
- Finding foster and adoptive families for children in foster care
- Supporting foster/adoptive families to ensure the time children spend in care is the best it can be

Our history
The Foster & Adoptive Care Coalition began in 1989 as an informal organization of foster care professionals seeking a solution to a common problem – finding more foster parents for the growing number of children in State custody. Today, the Coalition has 33 member agencies, is an award-winning organization, and is the most successful recruiter of foster and adoptive families in the region.

What makes us unique
The Coalition:
Find forever families
Using aggressive, multifaceted recruitment, we find forever families for waiting children when all other recruitment methods have failed.

Supports foster/adoptive parents
Foster and adoptive families who participate in our programs, trainings and services have a 99% retention rate, compared to 40% nationally. These efforts help families keep their homes open to children as long as possible.

Serves all foster and adoptive families
All foster and adoptive parents, no matter where they live in the St. Louis metro area or what agency provides their training and licensing, can participate in our programs and benefit from our services.

Meets needs to fill gaps
We fill needs that other organizations do not or cannot meet. We look for gaps in state or private agency services and create programs to address those needs.

Enriches the lives of children in foster care
We provide programs, such as Little Wishes and Birthday Buddies, to make a child’s time in foster care the best it can be.

Angel’s Story
Angel’s father was incarcerated, and after charges of abuse and neglect were brought against her mother, 12-year-old Angel found herself in the foster care system. She cried herself to sleep every night, longing to be with someone she knew and loved.

Luckily, our 30 Days to Family™ team received Angel’s referral. Within hours, our 30 Days to Family™ Specialist found Angel’s Aunt Diana, but her apartment had only one bedroom. However, Diana put Angel first, giving up her own bedroom and sleeping on the couch so that Angel could have a bed of her own.

“I would do whatever it takes,” Aunt Diana said.

Things went well for a while, but Diana’s work schedule changed, requiring her to work some evenings. Determined to keep Angel and Diana together, our 30 Days to Family™ Specialist began searching for other relatives who could help. After knocking on doors and making dozens of calls, she found a cousin and the paternal grandmother who agreed to watch Angel when Aunt Diana was working. Thanks to the 30 Days to Family™ team, Angel is cared for by family members she knows and loves.
Programs & Finances

Our recruitment efforts include: KSDK-TV’s “A Place to Call Home,” “A Child in Need,” 30 Days to Family™, Wendy’s Wonderful Kids, and Extreme Recruitment®. We provide a wide array of support programs for foster and adoptive families including: 24/7 crisis intervention, training, support groups, advocacy, educational supports, two resale shops, Birthday Buddies, and Little Wishes.

In 2012 we achieved the following for our children and families (more outcomes available at www.foster-adopt.org)

- **4,203 hours of training** provided to foster and adoptive parents
- **397 Coalition volunteers** and **393 [re]FRESH volunteers** donated time to the Coalition
- **99% of foster parents** utilizing Coalition services maintained their status as foster/adoptive parents and continued to provide homes for children.
- **92% of youth** receiving Educational Advocacy services met their educational goals
- **89.4% of children** served through our Adoption Preservation/Crisis Intervention services remained with their adoptive family
- **70.6% of youth** served through 30 Days to Family™ program were placed with relatives/kin at case closure
- **69% of youth** participating in Extreme Recruitment® were matched with a permanent family
- **186 families** were served through the Case-Based Advocacy program
- **145 families** were referred for foster care or adoption licensure

Finances

Statement of Activities, for 2012 and 2011 follow. For past audits and 990s, visit www.foster-adopt.org/financialrecords.

<table>
<thead>
<tr>
<th>Public Support and Revenue</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>$1,231,540</td>
<td>$1,061,005</td>
</tr>
<tr>
<td>United Way allocation</td>
<td>211,195</td>
<td>211,195</td>
</tr>
<tr>
<td>Contributions</td>
<td>1,028,545</td>
<td>625,639</td>
</tr>
<tr>
<td>Special events, net direct expenses of $99,897 and $99,481, respectively</td>
<td>125,633</td>
<td>173,930</td>
</tr>
<tr>
<td>Return on investments</td>
<td>1,567</td>
<td>3,144</td>
</tr>
<tr>
<td>Other income</td>
<td>56,069</td>
<td>29,368</td>
</tr>
<tr>
<td>Merchandise sales (includes retail store revenue, net of operating expenses)</td>
<td>(108,919)*</td>
<td>22,605</td>
</tr>
<tr>
<td>Total Public Support and Revenue</td>
<td>2,546,230</td>
<td>2,126,886</td>
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</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Program Services</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recruitment</td>
<td>809,741</td>
<td>597,489</td>
</tr>
<tr>
<td>Retention</td>
<td>988,056</td>
<td>856,786</td>
</tr>
<tr>
<td>Advocacy</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Total Program Services</td>
<td>1,797,796</td>
<td>1,454,255</td>
</tr>
</tbody>
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Supporting services

| Management and general | 85,527 | 71,026 |
| Fundraising           | 253,916 | 184,411 |

Total Supporting Services | 339,443 | 255,437 |
Total Expenses | 2,137,239 | 1,709,692 |
CHANGE IN NET ASSETS | 410,831 | 417,194 |
NET ASSETS, Beginning of year | 1,667,047 | 1,249,853 |
NET ASSETS, End of year | $2,078,038 | $1,667,047 |

* Donations and cost of sales are non-cash transactions due to all items in the store being donated. The actual cash received was $70,000 for the year with $318,000 in actual expenses, which is on track with our 5 year plan.